

# LASER GOAL-SETTING:

## Your Shortcut to Success

1. Describe your vision for how you want your business to ultimately be
2. Write a mission statement on how you help your clientele
3. Set a 12 month S-T-R-E-T-C-H goal\*
4. Establish 2 quarterly projects relating to your 12 month stretch goal
5. Plan 3 monthly projects at a time to achieve each quarterly project
6. List your top weekly projects every Sunday evening
7. Write your daily projects the night before



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# GOAL ACCELERATORS:

8. Prioritize tasks by your biggest money making activity first and relating to your vision
9. Two daily tasks must relate to your stretch goal — Daily Business Vitamins
10. Every 6 months review what worked and what did not
11. Substitute a new project for what did not work; celebrate success
12. Every 6 months re-set your 12 month stretch goal

**\*Reach Your 12 Month S-T-R-E-T-C-H Goal in 9 to 12 Months. Get Started Today.**

1. **CALL 415.615.6887** to have your questions answered and to schedule a FREE consultation
2. **SUBSCRIBE** to **Smooth Sale Coaching Services** to jump start your sales
3. **READ Nice Girls DO Get The Sale: Relationship Building That Gets Results**, published by Sourcebooks
4. **CHECK OUT** our web site: **[www.smoothsale.net](http://www.smoothsale.net)** and read: **[www.smoothsale.net/blog/](http://www.smoothsale.net/blog/)**